

Industrial Manufacturing Solutions

Improve Cost-Effectiveness, Sustainability and Protection



Who better to understand your manufacturing challenges than another manufacturer.

In today’s tough business environment, you need a partner that understands your unique business challenges.

At KIMBERLY-CLARK PROFESSIONAL*, we know your concerns of manufacturing because we’re manufacturers ourselves – we understand your business.

We know your business.

And our product solutions are designed to meet your specific wiping, washroom and skin care needs. KIMBERLY-CLARK PROFESSIONAL* leverages decades of industrial expertise to improve your business cost-effectiveness, sustainability and worker protection.

The best way to show you how is with our proprietary Site Survey. Our representative will visit your facility to help you discover how to conquer your cost, sustainability and protection challenges.

We’re ready to help.
Let us prove it with a Site Survey.



Productivity & Cost Solutions.



Our Site Survey can help you uncover savings and accelerate productivity using our proprietary Cost Savings Tune-Up Program. Plus, we stand behind our products with a performance and cost-in-use guarantee with brands such as WYPALL*, KIMTECH*, KLEENEX®, SCOTT® and KIMCARE* Brand Products.

The Wiper Solution: Drive down costs and increase your productivity by taking the WYPALL* X 60/20 Wiper Challenge! Replace your rags or rental shop towels with WYPALL* Wipers for 60 days. We’ll guarantee you a minimum savings of 20%. We’ll also help you choose the right wiper for each task, saving you money and helping ensure maximum productivity.



The Washroom Solution: Take the 60/20 Washroom Challenge! Switch from your current single-roll bath tissue to one of our coreless products, folded towels to hard roll towels, or liquid soap to foam soap for 60 days. We’ll guarantee you a minimum savings of 20%. Our high-capacity, low-maintenance washroom solutions improve productivity by reducing waste and maintenance time.

Protection Solutions.



The health and safety of your workers can affect everything from overall productivity to regulatory compliance. With our Site Survey and our exclusive *Exposed: What’s In Your Shop Towel* program, we can show you new ways to help protect your workers.

The Wiper Solution: We can offer you an efficient and cost-effective way to keep your workers safe from potentially hazardous irritants and metals, while protecting the quality of your products and processes. WYPALL* Wipers are a better choice than rental shop towels or rags at a fraction of the cost.

We’ll show you how WYPALL* Wipers present a viable alternative that helps protect your workers’ health and safety while providing outstanding wiping performance.

Avoid Heavy Metal: A study by the Gradient Corporation found that “clean” rental shop towels frequently contain lead, cadmium, antimony, iron, oil and grease. These metals can migrate to workers’ hands, and ultimately to the mouth, where they can be ingested.



The Washroom Solution: Hand washing is one of the most effective ways to reduce the spread of flu, colds and other illnesses. KIMBERLY-CLARK PROFESSIONAL* Brands help you keep workers on the job with hygienic solutions that range from “touchless” systems for towels and tissues to exclusive dispenser systems featuring Microban® Protection against odor-causing bacteria.

Sustainability Solutions.



KIMBERLY-CLARK PROFESSIONAL* understands that the way we use resources today will shape the world of tomorrow. That’s why we examine our products’ whole life cycle, from source to disposal, to create products that reduce our overall environmental impact by reducing the use of resources at every stage. We call this approach Reduce Today, Respect Tomorrow. Our Site Survey will help you create your own sustainable business using our environmentally responsible products.



The Wiper Solution: We can help you find ways to reduce your impact on the environment without sacrificing product performance. WYPALL* Wipers are so absorbent, they can reduce the amount of product you use, which reduces waste. Our high-performance WYPALL* X80 Wipers are often reusable. We can even help with your cleanup and disposal needs.

The Washroom Solution: We’ll show you how to reduce environmental impact with our innovative washroom systems that offer recycled content, more efficient dispensing, and reduced packaging. The Forest Stewardship Council (FSC) label certifies that the wood fiber used to make the products comes from well-managed forests or other controlled sources and recycled wood or fiber.

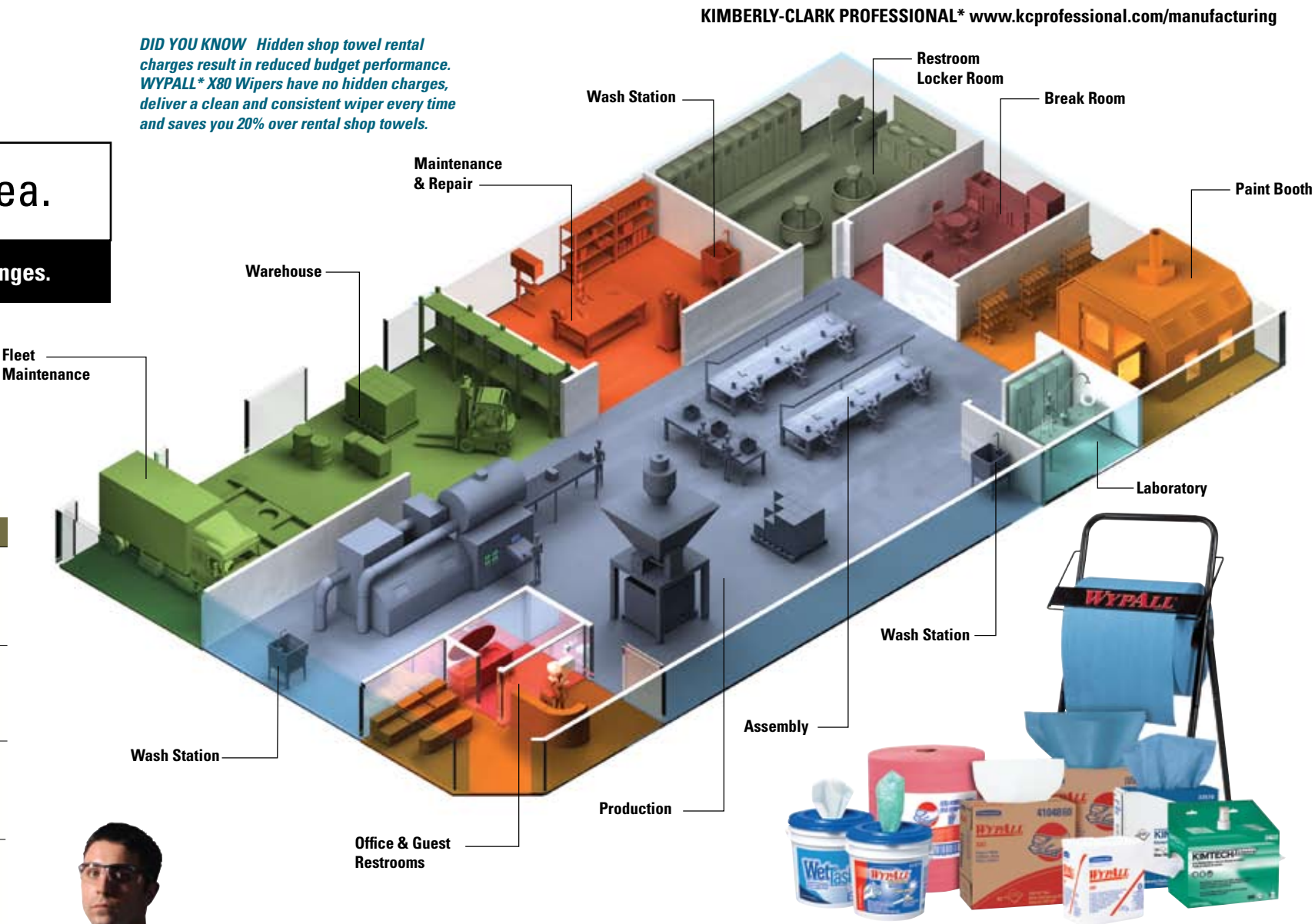
Check out the KIMBERLY-CLARK PROFESSIONAL* solutions to your Productivity & Cost, Protection, and Sustainability challenges:

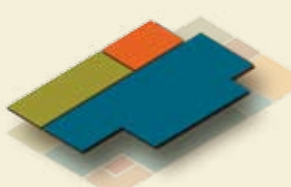


Improving Performance in Every Area.

Wiper solutions that can stand up to your challenges.

DID YOU KNOW Hidden shop towel rental charges result in reduced budget performance. WYPALL® X80 Wipers have no hidden charges, deliver a clean and consistent wiper every time and saves you 20% over rental shop towels.



The Challenge		The Solution	The Reward
<div>Maintenance & Repair</div> <div>Warehouse</div> <div>Fleet Maintenance</div> <div>Production & Assembly</div> <div></div>	Heavy-duty machine & part wiping Metal shaving wiping Prepping surfaces with solvents Cleaning rough surfaces	WYPALL® X80 Wipers Code # 41055	<ul style="list-style-type: none">• Consistent size, shape and cleanliness• Reusable and durable• Absorbs oil, grease and water fast
	Applying thinner & solvents Cable lubricant removal Adhesive cleaning Removing grease and soil in tight areas	WYPALL® X60 Wipers Code # 34790	<ul style="list-style-type: none">• Designed to outperform rags• No adhesives or binders; leaves no residue• Reinforced for extra scrubbing and cleaning power
	Applying lubricants Vehicle and equipment cleanups Low-lint glass cleaning and wiping	WYPALL® X50 Wipers Code # 83550	<ul style="list-style-type: none">• Strong and sensible versatile performance for light-duty tasks• Reinforced for strength when wet or dry• Smaller sheet size means less waste
	Light-duty cleanups Janitorial and maintenance wiping Process line wiping and cleaning	WYPALL® L30 Wipers Code # 05812	<ul style="list-style-type: none">• Cloth-like feel at a value price• Strong, yet soft enough for personal use• Easily absorbs liquids, grease and oil
	General surface cleaning and degreasing Prepping surfaces with solvents	KIMTECH PREP® Wipers for the WETTASK® Wiping System Code # 06001	<ul style="list-style-type: none">• Add the chemical solution you prefer• Controls chemical usage and related costs• Reduces exposure to chemical vapors and splashes• Pre-saturated wipers help with even chemical application
	Low-lint wiping or use with solvents Surface and parts cleaning Use with grease and oils Use for rubber / metal printer roll cleaning	KIMTECH PREP® KIMTEX® Wipers Code # 33570	<ul style="list-style-type: none">• Low-lint construction avoids extra wiping to remove lint• Acid-, base- and solvent-resistant• Extra oil, lubricant absorbcency
	Ideal for wiping lenses on eyewear & faceshields Wiping delicate surfaces	KIMTECH SCIENCE® Lens Cleaning Station Code # 34623	<ul style="list-style-type: none">• 100% virgin fiber for purity• Softness won't scratch delicate surfaces when used wet• Low-lint• Anti-static, anti-fog, silicone-free cleaning solution
	Used to protect bench tops or can be used in a tray, drawer or or as a shelf liner	KIMTECH SCIENCE® Bench Top Protectors Code # 75460	<ul style="list-style-type: none">• Quickly absorbs spills• Durable when wet• Slip-resistant polyethylene backing keeps mats in place• Lies flat and remains flat even after drying• Fluid barrier resists harsh chemicals
	Cleaning hands without a sink or water	WYPALL® Waterless Hand Wipes Code # 91371	<ul style="list-style-type: none">• No rinse required hand cleansing• Alcohol-free formulation• Soothing ingredients aid in moisturizing skin








Available WYPALL® Wiper Delivery Systems

Mobile/Portable
POP-UP® Box,
BRAG® Box,
Small Roll,
Bucket

Stationary
Folded

High Capacity
Jumbo Roll



The Challenge		The Solution	The Reward
Paint Booth 	Prepping surfaces with solvents	WYPALL® X80 Wipers Code # 41025 	<ul style="list-style-type: none">• Consistent size, shape and cleanliness• Reusable and durable• Absorbs oil, grease and water fast
	Prepping surfaces with solvents Critical low-lint surface wiping	KIMTECH PREP® Wipers for the WETTASK® Wiping System Code # 06411 	<ul style="list-style-type: none">• Reduce VOC's- eliminate open buckets, sprays, and squirt bottles from work area• Controls chemical usage and related costs• Acid-, base- and solvent-resistant• Low lint, low extractables
	Low-lint wiping or use with solvents Surface and parts cleaning Use for rubber / metal printer roll cleaning	KIMTECH PREP® KIMTEX® Wipers Code # 33570 	<ul style="list-style-type: none">• Low-lint construction to avoid extra wiping to remove lint• Acid-, base- and solvent-resistant• Extra oil, lubricant absorbcency
The Challenge		The Solution	The Reward
Laboratory 	Delicate tasks in laboratory environments Instrument and lens cleaning Surface and parts cleaning	KIMTECH SCIENCE® KIMWIPES® Delicate Task Wipers Code # 34155 	<ul style="list-style-type: none">• 100% virgin fiber for purity• Softness won't scratch delicate surfaces when used wet• Low-lint
	Used to protect benchtops and fume hoods or can be used in a tray, drawer or as a shelf liner	KIMTECH SCIENCE® Bench Top Protectors Code # 75460 	<ul style="list-style-type: none">• Quickly absorbs spills• Durable when wet• Slip-resistant polyethylene backing keeps mats in place• Lies flat and remains flat even after drying• Fluid barrier resists harsh chemicals

Please consult with a KIMBERLY-CLARK PROFESSIONAL® Manufacturing Expert to be sure you are selecting the right wiping product for your specific application or process.



High Capacity Meets Low Maintenance.

Efficient, sustainable washroom solutions.



***DID YOU KNOW** The Forest Stewardship Council (FSC) label certifies that the wood fiber used to make the products comes from well-managed forests or other controlled sources and recycled wood or fiber.*



	System Solutions	Product Rewards	Dispenser Rewards
	Office & Guest Restroom	KLEENEX® Hard Roll Towel System Product Code# 50606 Dispenser Code# 09994	Soft feel and premium performance in a high-capacity 600' roll for fewer run outs Delivers hygienic benefits associated with a touch-free system
		SCOTT® Coreless JRT Jr. Bathroom Tissue System Product Code# 07007 Dispenser Code# 09619	Small footprint – source reduction benefit of more than 45% vs. standard cored JRT Controlled dispensing results in a 20% reduction in the amount of bath tissue used
		KLEENEX® Luxury Foam Fragrance and Dye Free Skin Cleanser System Product Code# 91591 Dispenser Code# 92148	Research shows that 25% of unsealed bulk soap systems are contaminated with potentially harmful bacteria – this system is sealed to eliminate the contamination threat Reliable, touch-less operation to reduce cross-contamination and the spread of germs, easy to load, easy recycling after the pump is removed, less waste – perfect amount of soap is dispensed per hand wash
		KLEENEX® Luxury Foam Moisturizing Instant Hand Sanitizer System Product Code# 91590 Dispenser Code# 92148	Foam Moisturizing Instant Hand Sanitizer moisturizes skin and kills germs. Touch-free dispenser reduces the risk of cross-contamination and the spread of germs Controlled dispensing – the perfect amount of product each time
		KIMCARE® Continuous Air Freshener System - Citrus Product Code# 91067 Dispenser Code# 92621	Fresh, clean fragrance around the clock Economic, easy to install, low maintenance, self powered with no batteries to replace, 60 days worth of continuous fragrance

	System Solutions	Product Rewards	Dispenser Rewards
	Facility Restroom / Locker Room Plant Floor Wash Stations Break Room	SCOTT® High Capacity Hard Roll Towel System Product Code# 02000 Dispenser Code# Mechanical 09996	The practical choice delivering drying efficiency and reducing your maintenance time with ultra high capacity 950' roll IN-SIGHT® Dispensers enhance restroom appearance while simplifying maintenance, touch-less, controlled dispensing
		SCOTT® Coreless Jumbo Roll Bathroom Tissue System Product Code# 07006 Dispenser Code# 09608	High capacity with each roll having 15% more tissue than standard JRT Jr. rolls No keys, no cores, no headaches
		KIMCARE INDUSTRIE® Hand Cleanser System Product Codes# 91047; 91045 Dispenser Code# 92013	From grease and grime to everyday dirt, KIMCARE INDUSTRIE® Industrial Hand Cleansers do the job High-capacity dispensing system
		KIMCARE GENERAL® Luxury Foam Fragrance and Dye Free Skin Cleanser System Product Code# 91565 Dispenser Code# 92145	Green Seal® approved Innovative, easy-to-load foam refills with a fresh pump each time for enhanced hygiene
		KIMCARE® Luxury Foam Moisturizing Instant Hand Sanitizer System Product Code# 91560 Dispenser Code# 92145	Foam Moisturizing Instant Hand Sanitizer moisturizes skin and kills germs. Easy-to-load cassette refills
		KIMCARE® Continuous Air Freshener System - Citrus Product Code# 91067 Dispenser Code# 92621	Fresh, clean fragrance around the clock Economic, easy-to-install, low maintenance, self powered with no batteries to replace, 60 days worth of continuous fragrance

Please consult a KIMBERLY-CLARK PROFESSIONAL® Manufacturing Expert to be sure you are selecting the right washroom product for your facility.



We can improve your operation. Let us prove it.

KIMBERLY-CLARK PROFESSIONAL* manufacturing experts will show you how to increase your performance and productivity. With our exclusive Site Survey which utilizes the innovative tools listed below, we can help you achieve a higher level of savings, protection and sustainability.

- Identify ways to control cost and increase performance
- Minimize workers' exposure to hazardous material
- Compare products in terms of environmental performance

Call us. We can help you to learn more about our manufacturing products and related offerings or to schedule a Site Survey.

1-888-346-GOKC (4652)

www.kcprofessional.com/manufacturing

60 days
20% savings
guaranteed

Take the WYPALL* X Wiper Challenge

The **WYPALL* X Wiper Challenge** is simple. Replace your cloth rags or shop towels for 60 days. If you don't see the savings, KIMBERLY-CLARK will reimburse you the difference between the cost of your product and our product up to \$1,000 in free WYPALL* Wipers.

See program brochure or visit www.kcprofessional.com for full details.

† Savings calculated based on cloth rag 60-day average cost as compared to 60-day Kimberly-Clark trial cost (product purchased-ending inventory)

Our Guarantee

Your total satisfaction means everything to us. If, for any reason, our products do not meet your expectations, Kimberly-Clark will reimburse you* for your initial purchase, via FREE product, for up to \$1,000. For more information on KIMBERLY-CLARK PROFESSIONAL*, visit us online at www.kcprofessional.com, contact your Kimberly-Clark Sales Representative, or call us at 1-888-346-GOKC (4652).

* Guarantee extended to consuming end-user accounts only.

Kimberly-Clark warrants that its products comply with K-C's standard specifications as of the delivery date to K-C's authorized distributors/direct purchasers. Except to the extent prohibited by applicable law: 1) **THIS WARRANTY IS IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE**; 2) K-C is not liable for any kind of special, incidental, or consequential damages; and 3) K-C's liability for breach of contract, tort, or other cause of action shall not exceed the product purchase price. Purchasers and users are deemed to have accepted the above warranty and limitation of liability, and cannot change the terms by verbal agreement or by any writing not signed by K-C. To the extent required by applicable law, K-C does not limit its liability for death/injury resulting from K-C's negligence.

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Reduce Today, Respect Tomorrow is the KIMBERLY-CLARK PROFESSIONAL* approach to sustainability. It begins with the understanding that the way we use resources today shapes the world of tomorrow. And it has led us to focus on reducing consumption at every stage of the product lifecycle – from design and manufacture to distribution and disposal. Reduction is the key to lowering the environmental impact of our activities as well as those of customers. It has also been crucial in achieving our number one position five years in a row on the Dow Jones Sustainability Index. To learn more about Reduce Today, Respect Tomorrow and how we can reduce consumption in your business, visit www.kcpreducetoday.com



Mixed Sources

Product group from well-managed forests and other controlled sources
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